

**Caroline Leopold, MA, GPC**  
Grants Consultant & Medical Writer  
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## **Summary of Qualifications**

Independent grants professional with more than 15 years of experience in grant writing and resource development strategy marketing communications for medical researchers and healthcare organizations. Experience in grants, cooperative agreements, and contracts with diverse funders: NIH, DoD, HRSA, CDC, SAMHSA, PCORI, and foundations.

## **About Leopold Grants Consulting (2012 to Present)**

Consults with university researchers, and biotech and healthcare companies on grant prospecting and writing for federal, foundation, and industry funding. Accomplishments:

### **Medical research (NIH, PCORI, DoD)**

- Edit NIH applications (R01, R21) written by academic researchers.
- Support biotech companies submit competitive SBIR and STTR proposals.
- Consult with research/patient partnerships in submitting PCORI applications.

### **Health grants (CDC, HRSA, SAMHSA)**

- Write narratives for prevention and healthcare.
- Revise prior proposals for resubmission.
- Develop logic models and evaluation plans.

### **Strategy & Research**

- Collects and reports data on funding forecasts and past award data.
- Examines best fit between organization and funding sources.
- Searches federal and foundation funding opportunities.

### **Education and Publications**

- Present workshops on beginner and advanced grants topics.
- Publish articles related to health and medical funding.

## **Past Grants Experience**

### **Grant Writer, ActionAIDS, Philadelphia PA (2008 – 2012)**

Wrote and secured more than \$2.5 million in grants and contracts for Pennsylvania's largest AIDS service organization

### **Grants Coordinator, Children's Crisis Treatment Center, Phila. PA (2005 – 2008)**

Raised \$800,000 in grants for large behavioral health agency devoted children affected by abuse, neglect, and trauma.

### **Development Associate, Prometheus Radio Project, Philadelphia PA (2001 – 2003)**

Sought new grant funding and stewarded grants received from Ford Foundation and Open Society Institute.

**Development Officer, Citizens Information Service, Chicago IL (1999 – 2001)**

Provided technical assistance and consulting for Chicago businesses and community-based non-profits. Wrote a successful \$850,000 federal proposal for the Second City comedy theater.

**Research Experience**

**Research Assistant, University of Illinois Chicago (1996 – 1999)**

Collected data from community leaders at Developing Communities Project, an organization founded by President Barack Obama, to answer questions about how community organizing can reduce substance abuse. Funded by Illinois Department of Human Services.

**Evaluator, Test Positive Awareness Network, Chicago, IL (1998 - 1999)**

Analyzed client database for trends in employment among agency's HIV-positive clients. Presented findings to staff and stakeholders.

**Research Assistant, HIV Technology Transfer Project, Chicago (1997 – 1999)**

On team that developed, administered and analyzed interviews with HIV-related community based organizations on how they adopted evidenced-based prevention approaches. Presented findings at national and regional conferences.

**Professional Affiliations and Honors**

Grant Professional Certification, expires 11/2017  
Grant Reviewer, Patient-Centered Outcomes Research Institute (PCORI)  
Member, American Medical Writer's Association  
Member, American Association for the Advancement of Science  
Member, Grants Professional Association

**Education**

**Master in Psychology, Minor in Statistics, University of Illinois, Chicago, 1999**  
*University Fellow (1996-1998)*

*Courses:* Epidemiology, Advanced Statistics II, Multivariate Analysis, Logistic Regression and Survival Analysis, Community and Prevention Research.

Master's Thesis: Social support in African-American adolescent development.